



# 2023 SPONSORSHIP OPPORTUNITIES





# ABOUT ST. TAMMANY CHAMBER OF COMMERCE

#### **Mission**

The mission of the St. Tammany Chamber of Commerce is to promote, support and advocate for business, to be their resource of choice, and to be the catalyst for a community that prospers.

#### **Purpose**

The purpose of the St. Tammany Chamber of Commerce is to foster an environment that encourages dynamic business activity, thus enhancing the quality of life throughout St. Tammany Parish.

## WHY MARKET WITH THE CHAMBER?

The St. Tammany Chamber is committed to partnering with your company so that you can reach your target market. Our team will work with you and your staff to craft a plan that will allow you to maximize your exposure, regardless of budget. Whether it is logo placement, blast emails to the entire membership or social media recognition, learn how we can offer creative opportunities designed to showcase your business to your target market. Reach our nearly 1,200 members and their 34,000+ employees with a Chamber sponsorship.



2,700+ Twitter followers



7,800 + Facebook followers



2,100+ LinkedIn followers



1,100+ businesses with 3,800+ email addresses



Monthly segments on The Lake 94.7 and The Highway 101.7



5,300+ visits per week to StTammanyChamber.org

## **INSTALLATION AND AWARDS LUNCHEON**

#### January 25, 2023

Start 2023 with your fellow Chamber members at the Installation and Awards Luncheon. This is a great opportunity to recognize the outgoing Board of Directors for their dedication and welcome the incoming Board Members. We honor the local business of the year with the Tammany Award, and a deserving individual with the Community Leadership Award.

Indiv	idual Tickets	, 0,		Award	eadership
\$60 for members \$70 for future members \$650 for reserved table of 8		rting Sponso	oonsor	ny Proud	unity Leado \$1,000
	BENEFITS	Presen \$5,000	Gold S <sub>1</sub> \$1,500	Tammany \$1,000	Comm
	Tickets with preferred seating	8	4	2	2
	Recognition on promotional & event materials	All	All	Selected	Selected
	Welcome guests from the podium	<b>✓</b>			
	2 week Chamber Update ad	<b>✓</b>			
	Place promotional material & signage at entry	<b>✓</b>			
	Opportunity to present sponsored award			<b>/</b>	<b>/</b>

Save 15% on all sponsorships with a 3 year commitment







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## **SCHOLARSHIP GOLF TOURNAMENT**

#### March 22, 2023

The St. Tammany Chamber of Commerce is committed to the growth of business and keeping local talent in the community. Sponsorships of the golf tournament will help fund (3) \$1,000 scholarships to local seniors who will attend a Louisiana college, university or community college.

#### Registration: \$175 per person or \$700 for foursome

#### Masters Sponsor \$3,500

- Name rights of one scholarship and present scholarship to recipient
- One foursome
- Company logo on tournament promo items distributed to golfers
- Company name on all tournament marketing materials
- · 2-week banner ad in Chamber Update
- Opportunity to host a "Party Hole" with up to 4 staff members and logo signage

# Ace Sponsor \$2,500

- · One foursome
- · Company name on tournament marketing materials
- · Co-dinner sponsor
- Opportunity to host a "Party Hole" with up to 4 staff members and logo signage

## Eagle Sponsor \$1,600

- One foursome
- Company name on selected marketing materials
- Company name on giveaway bags
- Opportunity to host a "Party Hole" with up to 4 staff members and logo signage

#### Birdie Sponsor \$1,250

- One foursome
- · Company name on selected marketing materials
- Opportunity to host a "Party Hole" with up to 4 staff members and logo signage

#### Party Hole Sponsor \$750

- Company name on selected marketing materials
- Opportunity to host a "Party Hole" with up to 4 staff members
- · Logo sign at sponsored hole

# Par Sponsor \$825

- One foursome
- · Logo sign at sponsored hole

#### Longest Drive or Closest to the Hole Sponsor \$300

- · Company name on selected marketing materials
- · Logo sign at sponsored hole
- · Provide and present prize to winner

#### Hole Sponsor \$175

· Logo sign at sponsored hole



## **PULL! FOR THE CHAMBER CLAY SHOOT**

## **April 13, 2023**

Join us at Covey Rise Lodge for a great day of fun! The event is co-hosted with the Northshore Home Builders Association (NAHB) for even more networking.

The structure of this shoot will be similar to a golf scramble, only we are exchanging our clubs for shotguns. Participants will shoot a round of 100 targets, in teams of four, on a beautifully laid-out range. Participants will provide their own guns but all other supplies, including ammo, safety glasses and ear protection are provided. There will be 14 different stations from which targets are thrown on a variety of trajectories with different angles, speeds, elevations and distances.

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Registration	Sponsor	or-SOL	Field Sponso	_	Sor	JO.
\$225 per person or \$900 for foursome	Gun Spo 000	Lunch Sponsor- <mark>SO</mark> \$2,200	et Field 00	Sponsor 25	Reload Sponsor \$750	Sponsor
BENEFITS	Top G \$3,0	Lunch \$2,20	Targe \$1,60	Trap \$ \$1,02	Reload \$750	Stand \$175
Team of Four	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>		
Recognition on promotional & event materials	All	All	Selected		Selected	
Setup a display at the lodge with up to 2 staff members and logo signage	<b>✓</b>	<b>✓</b>	<b>✓</b>		<b>✓</b>	
Place promotional material & signage at entry or lodge	<b>✓</b>	<b>✓</b>				
Welcome guests from the podium and present awards	<b>✓</b>					
Logo on promotional item given to shooters	<b>✓</b>					
2 week banner ad in Chamber Update	<b>✓</b>					
Logo sign placed at shooting stations				<b>✓</b>		<b>✓</b>







## **SOUTHERN NIGHTS**

## July 21, 2023

Southern Nights is our biggest fundraiser of the year. Proceeds allow us to continue to offer our members services at a price that is affordable. We encourage you to be part of this event either through sponsorship, tickets, or auction/food donation. Thank you in advance of your support of the St. Tammany Chamber and other businesses in the community.

#### **Individual Tickets**

\$250 per couple
\$150 single ticket
\$1,000 for 10 tickets bundle
\$2,000 for 10 VIP tickets with reserved seating
in VIP section and additional perks
\$100 for NYP Members (under 40)

#### **BENEFITS**

250 per couple 150 single ticket 1,000 for 10 tickets bundle 2,000 for 10 VIP tickets with reserved seating VIP section and additional perks 100 for NYP Members (under 40)  BENEFITS	Presenting Sponsor \$5,000	Live Oak \$2,500	Soiree Sponsor* \$1,500	Magnolia Sponsor \$1,200	Gaming Table Sponsor \$500
Tickets	10	6	4	4	2
Recognition on promotional & event materials	All	All	All	Selected	Selected
Logo on Event Signage	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Chamber Update ad	2 Ads	1 Ad	1 Ad		
Opportunity to participate in live radio interview prior to the event	<b>✓</b>				
Reserved table at the event	<b>✓</b>				
Signage at sponsored attraction			<b>/</b>		<b>✓</b>

\*Soiree Sponsors will pick from the following sponsorships:

· SOLD-Photo Booth Sponsor

· Punch Wall Sponsor

DJ Sponsor







Save 15% on all sponsorships with a 3 year commitment

## **EXPLORE NORTHSHORE**

**Business and Community Expo** 

#### September 21, 2023

For nearly 20 years Explore Northshore, a business & community expo, has gathered small and large businesses under one roof where 650+ prospective customers walk through and learn about exhibitors' products and services. Rather than chasing down leads, why not let Explore Northshore bring buying customers to you? Sponsoring Explore Northshore will allow front-and-center exposure to not only other exhibitors and the attendees, but to the general public as the event garners much media exposure.

#### **Booths**

\$350 for single inline booth (10'x10')

\$475 for corner booth (10'x10')

\$275 for half inline booth (5'x10')

\$275 for each inline additional booth (10'x10')

\$400 for each additional corner booth (10'x10')

#### **BENEFITS**

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Booth	Double	Single	Single	Single
Recognition on promotional & event materials	All	All	Selected	Selected
Logo on event signage	<b>/</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Complete vendor list	<b>✓</b>	<b>✓</b>		
2 week Chamber Update ad	<b>✓</b>			
Opportunity to speak on event livestream	<b>/</b>	<b>✓</b>		

Presenting Sponsor \$5,000

Save 15% on all sponsorships with a 3 year commitment







Refreshment Sponsor

## **BUSINESS APPRECIATION LUNCHEON**

## **November 16, 2023**

A thriving business community is an important element in quality of life. That is why every year, since 2002, we ask our citizens to tell us which Chamber member businesses have made an impression on our parish and should be considered for one of our prestigious Business Appreciation Awards. Join us, with 150+ of your fellow Chamber members, to celebrate some of the best businesses in our community.

#### Individual Tickets

**TBD** 

#### BENEFITS

BENEFITS	Presenting Spor \$2,500	Gold Sponsor \$1,200	Silver Sponsor \$750	Individual Award \$200
Tickets with preferred seating	8	4	2	1
Recognition on promotional & event materials	All	All	Selected	Selected
Welcome guests from the podium	<b>✓</b>			
Place promotional materials & signage at entry	<b>✓</b>			
Opportunity to present sponsored award				<b>✓</b>

Presenting Sponsor \$2,500

Save 15% on all sponsorships with a 3 year commitment



Individual Award Sponsor \$200

## **FORTY UNDER 40 RECEPTION**

## January 2024

This reception celebrates and recognizes the Northshore's Forty under 40 honorees. This incredible group of recipients are the future of the Northshore and are already proven leaders in their industries.

#### Individual Tickets

TBD

#### **BENEFITS**

Tickets to reception	8	4
Recognition on promotional & event materials	All	All
Welcome guests from the podium	<b>✓</b>	
Place promotional materials & signage at entry	<b>/</b>	

Save 15% on all sponsorships with a 3 year commitment







/isionary Sponsor

## **LUNCHEONS & BREAKFASTS - \$1,500**

A number of luncheons and breakfasts are scheduled throughout the year and feature well known speakers on topics including legislative issues, healthcare, economic development, and candidate forums. Luncheon and breakfast sponsorships are a wonderful opportunity to promote your business and your brand to 75-150 members.

#### Individual Tickets

\$35-\$55 for members \$45-\$65 for future members \$430-\$590 for reserved table of 8 Sponsorship and ticket fees are subject to change based on speaker and venue cost.



#### **BENEFITS**

Named as presenting sponsor

8 tickets with preferred seating

Exclusive opportunity to welcome guests from the podium

Opportunity to place promotional materials at guest seats

Opportunity to place sponsor supplied sign at entry

Logo recognition on all promotional and event materials

Save 15% on sponsorships for 3 or more luncheons or breakfasts





## VIRTUAL EVENT SPONSORSHIP - \$800

Virtual events offer members a way to have access to important information without leaving their office. All virtual events are recorded and posted to the Chamber's YouTube channel, offering you prolonged exposure.

- Name and Logo as presenting sponsor on all promotions
- Opportunity to welcome all guests and talk about your company
- Logo branded on event recording that posted on the Chamber's YouTube Channel

Save 15% on sponsorships for 3 or more virtual event sponsorships

## **BUSINESS AFTER HOURS HOST - \$1,500**

Business After Hours are not only great networking opportunities, they are a perfect way to bring business through your door! As a host, you have a unique opportunity to introduce your organization to business professionals who may not be familiar with who you are and what you do, but are looking for your goods or services.

- Welcome guests from the podium
- Distribute promotional materials to each guest and offer door prizes
- Logo and name recognition on all promotional materials.

## **NEW MEMBER ORIENTATION OR B2B - \$200**

Sponsoring our bi-monthly New Member Orientation or monthly B2B is your chance to meet new members and introduce them to your business.

- Name or logo on all pre and post promotions
- Logo recognition on video screens during pre and post event networking (Member Orientation only)
- Opportunity to welcome all guests and talk about your company. Average number of attendees is 15-25.
- Opportunity to distribute promotional materials to each quest and offer door prizes

Save 15% on sponsorships for 3 or more new member orientations or B2B events

## **EDUCATION SEMINAR SPONSORSHIP - \$300**

The Small Business Council and Live Better Committee both hold seminars to help provide information to small businesses on a variety of topics. Sponsor these seminars to reach other businesses directly.

- Name and logo as presenting sponsor on all pre and post promotions
- Opportunity to welcome all guests and talk about your company
- Logo branded on event recording that is posted on the Chamber's YouTube Channel.

Save 15% on sponsorships for 3 or more education seminars

## **MARKETING OPPORTUNITIES**

#### Newsletter Ad - \$250 for 2 weeks/\$400 for 4 weeks

The St. Tammany Chamber sends an email newsletter to over 3,800 addresses on a weekly basis. Our members look forward to receiving information on legislative issues, small business tips, and upcoming events. The newsletters have an above-average open and click-through rate.

- Sent to over 3.800 email addresses
- Member is responsible for providing camera-ready ad materials no later than 12:00 noon the Thursday before publication
- Ad should be 600 pixels wide, a maximum of 150 pixels tall and provided as a .PNG, .JPG or .GIF file, 72 dpi, RGB image, no larger than 350k
- Ad can link to advertiser's website; please provide url
- · Limited availability on a first come, first served basis.
- Reservations are suggested 30 days prior to your requested date

#### Promotional Email Blast - \$250

Our Think Chamber First Promotional opportunity is a member-to-member email blast promoting special offers and events. This opportunity is provided exclusively to our members and is a great way to build your business!

- Sent to over 3,800 email addresses
- Member is responsible for providing camera-ready ad materials no later than 12:00 noon the Friday before publication
- Ad should be 600 pixels wide, a maximum of 800 pixels tall and provided as a .PNG, .JPG or .GIF file, 72 dpi, RGB image, no larger than 350k
- Ad can link to advertiser's website; please provide url
- · Limited availability on a first come, first served basis
- Reservations are suggested 30 days prior to your requested date

#### Chamber Mailing List - \$150 for one-time usage

Our mailing list is available for sale to our one-year renewing members. This benefit allows for communication between members for announcements, new product introductions, special offers, etc. Mailing lists can be used for targeted mailings, telemarketing, lead generation, sales and marketing, planning, and market research.

- Mailing list is provided as an Excel spreadsheet via email
- List includes the primary contact for the business, company name, address and telephone number
- Email addresses, cell number and fax numbers are not provided
- Requests are generally fulfilled within 2-3 business days

Chamber Policy: Payment is required prior to ad running; your invoice is generated and delivered electronically at the time of purchase. No refunds will be made for cancellations less than 10 days prior to the run date of the ad. Your ad must not be political or religious in nature. The Chamber reserves the right to refuse advertisements that do not meet its standards.